



فنادق الديار  
Al Diar Hotels

A division of Abu Dhabi National Hotels

# ALDIAR INSIDER

Al Diar Hotels Newsletter / Issue 15 / Jul / Aug 2019

Inspired ■ Motivated ■ Dedicated ■

## Words from the Director of Operations



Dear Colleagues,

Welcome to issue 15 of Al Diar Insider.

Al Diar Sawa Hotel Apartments offers a new outlet with a new concept to the property, which is aimed to be a destination hub to meet friends and business partners for a short or extended conversation. It's a new concept to the property and let us all wish Al Diar Sawa Hotel Apartments team a great success. Another motivating news in this issue is, Al Diar Dana Hotel team has received a fantastic award this year. Indeed, leadership and teamwork are vital tools to achieve this prestigious award.

In this issue, I would like to thank the Human Resources & Training department team and all our colleagues for the support to the success of Ramadan donation drive this year. There are more interesting information and inspiring articles featured in this issue and its supplement page, be sure to read it and be informed.

Be inspired, gather positive results and inspire people.

Warm wishes,

**Ayman Fathy**  
Director of Operations  
Al Diar Hotels

## Did you know?

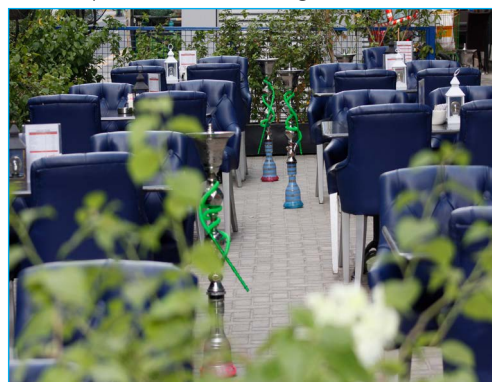
### Café DAY to DAY terrace at Al Diar Sawa Hotel Apartments, Abu Dhabi

Serving sandwiches, pastries, fresh juices, salads, hot and cold beverages, the outdoor terrace at the back entrance building of Al Diar Sawa Hotel Apartments is an extension of **Café DAY to DAY** outlet at the ground floor of the mentioned property.



Featuring a cozy ambience surrounded by mini gardens, **Café DAY to DAY terrace** is the special place to chat with your friends while enjoying delicious light snacks and beverages.

This outlet is a great place to sit and relax in the evening under the starry sky and feel the Middle Eastern hospitality experience while having a taste from our selections of flavoured hubbly bubbly which are all carefully prepared by our team. To complement the relaxing mood, Café DAY

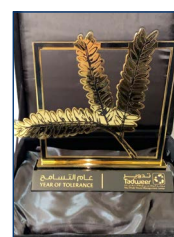


to DAY terrace offers FREE access to WIFI to complement the relaxing mood at the café. This new outlet is open daily from 5:00pm to 1:00am. ■



## Flash

### Best in Waste Recycling & Diversion Al Diar Dana Hotel, Abu Dhabi

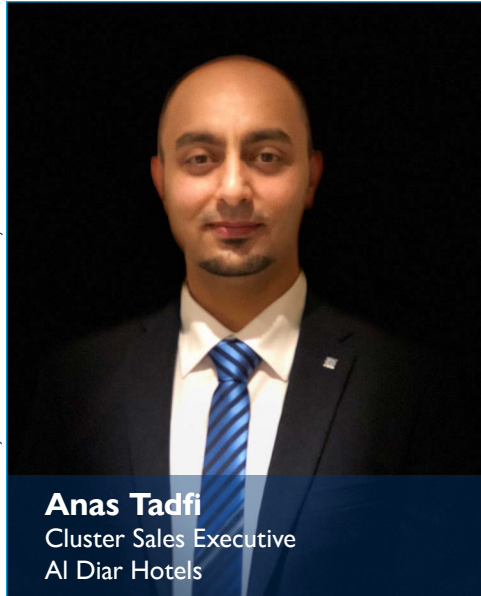


On April 25, 2019, Al Diar Dana Hotel received the **Best in Waste Recycling & Diversion** award in Abu Dhabi. Organised by Tadweer, it was definitely not an easy competition to win against more



than 1,000 entries and it was an achievement resulted from team work. **Mr. Lancy D'Souza**, General Manager of Al Diar Dana Hotel said "We are proud to receive this prestigious award and I am sharing this recognition with my team. We, Al Diar Dana Hotel Management and Staff are committed to conserve and utilise energy, water and any other useful materials the best way we could. We do not stop at this point, we will keep on striving and put our effort to contribute to a sustainable community. ■

## In person



**Anas Tadfi**  
Cluster Sales Executive  
Al Diar Hotels

**Career highlights:** Anas is known for being soft spoken person and gentleman in his manners however, this young man is taking challenges as he ought to be. He started his career in Al Diar Hotels in 2009 as a Receptionist at Al Diar Dana Hotel. Proven his dedication and his abilities to deal with various situations at the Reception desk, he was promoted as Front Office Supervisor in 2011 in the mentioned property.

Opportunity knocked in his career in 2014 and joined Al Diar Hotels Cluster as Sales Executive. Anas said "It is really an exciting job to represent Al Diar Hotels portfolio of properties and it was an opportunity that I could not let it pass. It has not been easy however, it makes me more

challenged and motivated about it."


Let us get to know him a little bit more:

**How do you pull yourself in challenging times particularly on sales call ?** "In my opinion, to be a successful Sales person, you have to believe in your product and know all its strength and weak points. **Mark Twain** said "If you tell the truth, you don't have to remember anything".

"I build my relationship with our corporate bookers on trust. Efforts do not end there particularly, with strong competitions and the flow of market. There are times that I have to face difficult situations and demands. Therefore, I listen to the clients, I let them talk, I don't argue and once they're finished, I take control again by using a friendly strength. and more challenging. The excitement continues as we strive hard to cope up and beat the market as well as the competitors."


**What do you think that makes Abu Dhabi a unique city in the world?** "Abu Dhabi is a collage of magnificent architecture, stunning beaches, traditional and cultural monuments, adventure, sport destinations and premium ultramodern shopping plazas. This city, a perfect mix of traditional ethos and contemporary culture. One day you could be touring world class museums, the next, watching falcons hunting in the desert. The kindness of its local people makes it as your second home.

**Who is your mentor?** "My Father, **Mohamed Kuntayba**, a real family man, always guides me to do right, and his Dua always illuminates my path.

**Favourite quote:** "A clever person solves a problem. A wise person avoids it." - **Albert Einstein** 

in his area of responsibilities, his career moved up to different levels as time passes by. He was awarded 2 times as Supervisor of the Quarter. Eventually, his effort keeps on providing positive results until in 2011, he was promoted as Banquet Operations Manager, a big responsibility yet he handled his tasks more than expected.

**Mr. Malik Azhar**, Asst Manager in HR & Training Department in Al Diar Siji Hotel quoted, "Arthur is very efficient in performing his role as per the quality standard set by the company. He is very productive, has skills and abilities that contributes to the success of the entire operation. We sincerely recognised and appreciate his effort and for his contribution in keeping the team spirit amongst us. He will always be a great asset in the company."


Arthur said to Al Diar Insider "Upon the guidance of **Mr. Fouad Melhem**, our General Manager, we treat each other as one family with a common goal here at Al Diar Siji Hotel. I'm so happy that I've been a part of this team all these years and very thankful that for the opportunity provided to develop my full potentials and further enhanced my career to grow as well as my whole being." 

## Spotted

### Front Office Team

Al Diar Sawa Hotel Apartments, Abu Dhabi

Guests have found a home away from home at Al Diar Sawa Hotel Apartments. Featuring 118 furnished apartments, leisure and recreational facilities, on-site cafe and dedicated staff, this hotel apartments has gained positive reviews due to the warm hospitality and welcome offered to each arriving guest.

This issue features the heart-of-Diar Sawa Hotel Apartments team to capture their smiles and meet our Al Diar Insider viewers even just for a glance. Let us meet Omar, Nasser, Eya, Tin, Carl and Bandey. 



Let us know if you wish to contribute to Al Diar Insider, have an upcoming event or have any suggestions. We would be interested to speak to you.

Email us on: [sales.aldiarhotels.com](mailto:sales.aldiarhotels.com)  
or call us on **+971 2 6998 331** 

## Al Diar Star



**Arthur Paraiso Giron**  
Banquet Operations Manager  
Al Diar Siji Hotel, Fujairah

From Grand Hyatt Oman, Arthur joined the pre-opening team of Al Diar Siji Hotel in 1999. In 2002, he moved to Ritz Carlton Hotel Doha to explore his experience and knowledge. Then, in February 2003 he came back and was welcomed again at Al Diar Siji Hotel as Barman. Showing professionalism and dedication